





### Introduction

- Staff of 1
- Roles:
  - Marketing
  - Public Relations & Communications
  - Davis County Hospital Foundation Liaison



### **Marketing Core Goals**

- Healthcare. Is. Complicated. = SIMPLIFY
- Target Audience
- Humanize
- Brand Core: Building Better, Healthier Lives
  We are their partner in healthcare



### **Continuous Improvement Process**





# Marketing & PR Focus Last Year

- Internal & External COVID-19 Communication
- Davis County Public Health Grant Fund/Marketing
- Public Relations Events
- New Provider Marketing
- Primary Care & Orthopedics Campaigns

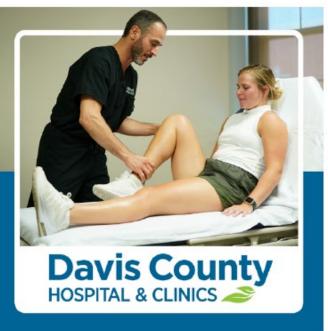


# **Orthopedic Care**

### Photo



### **Digital Advertising**





### **Patient Testimonial: Ted's Story**





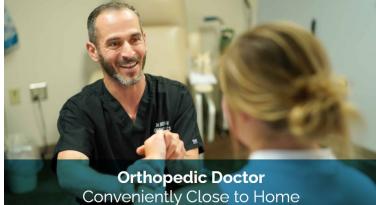
https://youtu.be/aBGXSsi5oYs

# **Landing Page**

 $\leftarrow$   $\rightarrow$  C  $\bigcirc$   $\blacktriangle$  Not secure | ortho.dchc.org

🎦 Bookmarks bar 😲 Dropbox - Vaccinati... 🔃 Nutanix Console - F... 🏥 IPHA Social Media... 🧑 Bookings - PublicH... 🤗 Press Ganey Login 🏮 15 - Davis County... 😭 No Conversion Suc... 🙌 Bloomerang Suppo... 🍕 Bloomerang Log-in... 🌓 Specimen Labeling... 🔓 2019 Novel Corona...





### Get relief from joint pain and injury with Dr. Shehada Homedan

A\* 52 1

B G G M

Skip the long drive for orthopedic care, even surgery. Orthopedic specialist Dr. Homedan provides trusted, knowledgeable care near you through Davis County Hospital & Clinics.

Seeing patients every Wednesday at our Bloomfield clinic, Dr. Homedan specializes in:

### General orthopedics

- Knee and total hip replacements
- Sports medicine
- Adult reconstructive surgery
- Physical therapy & rehabilitation

### Comprehensive Care Locally from an Expert Orthopedic Physician

It's comforting to know that complete orthopedic care — diagnosis, treatment and recovery — is available

Request Appointment 🕓





### f Facebook Overview

| Campaign                         | Landing Page Views | Link Clicks | Clicks | Impressions | CTR   | Avg. Daily Ad Reach | Avg. Daily Frequency | Post Engagement |
|----------------------------------|--------------------|-------------|--------|-------------|-------|---------------------|----------------------|-----------------|
| DCHC 15839 MO 9039 - Orthopedics | 112                | 202         | 283    | 20,702      | 1.37% | 1,206               | 1.39                 | 216             |

| Request Appt Button Click - Orthopedic |                 |                              |    |               |  |  |  |  |
|--|-----------------|------------------------------|----|---------------|--|--|--|--|
| Event Category                         | Source / Medium | Event Label                  | 14 | Unique Events |  |  |  |  |
| Click                                  | facebook / cpc  | Click on Request Appt Button |    | 16            |  |  |  |  |
| Click                                  | google/cpc      | Click on Request Appt Button |    | 41            |  |  |  |  |





## **Pediatric Care**





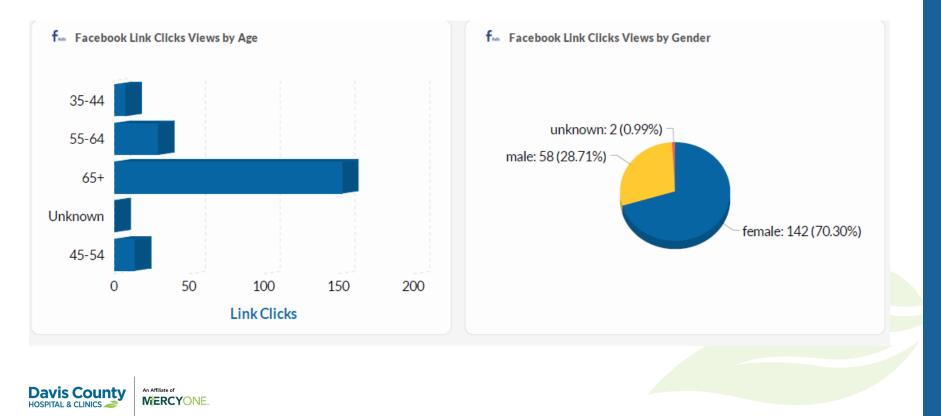
### **TV Advertising**





Great Care Close to Home - YouTube

# **Digital Advertising Analytics**



## **DCH Foundation**

- Fundraising Efforts Cont.
  - 509 Club Employee Giving
  - Direct Mail Campaign
  - Golf Tournament Fundraiser
    - \$10,000 Raised for DC Medical Associates Exam Table Purchase

